

L Number	Hits	Search Text	DB	Time stamp
1	12	(dairy near (product? or item?)) same (online or (on near1 line) or Internet)	USPAT; US-PGPUB	2004/03/30 16:50
4	0	20010032165.URPN.	USPAT	2004/03/30 16:50
5	0	20010032165.URPN.	USPAT	2004/03/30 16:50
6	0	20010032165.URPN.	USPAT	2004/03/30 16:50
7	0	20010032165.URPN.	USPAT	2004/03/30 16:50
8	0	20010032165.URPN.	USPAT	2004/03/30 16:50
9	0	20010032165.URPN.	USPAT	2004/03/30 16:50
10	4	(dairy near (product? or item?)) same (online or (on near1 line) or Internet)	EPO; JPO; DERWENT	2004/03/30 16:52
11	2	(dairy near (product? or item?)) same trading	EPO; JPO; DERWENT	2004/03/30 16:52
12	3	(dairy near (product? or item?)) same sell???	EPO; JPO; DERWENT	2004/03/30 16:56
13	10	(dairy near (product? or item?)) same (haul??? or transport???)	EPO; JPO; DERWENT	2004/03/30 16:53
14	6	((on near1 line) or Internet or Web) same commodity same (purchas??? or sell???) and (haul??? or Transport???? or carrier)	EPO; JPO; DERWENT	2004/03/30 16:55
15	399	((on near1 line) or Internet or Web) same commodity same (purchas??? or sell???)	EPO; JPO; DERWENT	2004/03/30 16:55
16	1	((on near1 line) or Internet or Web) same commodity same (purchas??? or sell???)) and agriculture	EPO; JPO; DERWENT	2004/03/30 16:55
17	1	((on near1 line) or Internet or Web) same commodity same (purchas??? or sell???) and transport???	EPO; JPO; DERWENT	2004/03/30 16:56
18	0	(dairy near (product? or item?)) same buyl???	EPO; JPO; DERWENT	2004/03/30 16:56
19	0	(dairy near (product? or item?)) same purchasel???	EPO; JPO; DERWENT	2004/03/30 16:57
20	0	(dairy near (product? or item?)) same haull???	EPO; JPO; DERWENT	2004/03/30 16:57
21	11	(dairy near (product? or item?)) same carrier	EPO; JPO; DERWENT	2004/03/30 16:57
22	1	(dairy near (product? or item?)) same transaction	EPO; JPO; DERWENT	2004/03/30 16:57
-	23001	705/\$.ccls.	USPAT; US-PGPUB	2004/02/25 17:32
-	1544	705/\$.ccls. and commission	USPAT; US-PGPUB	2004/02/25 17:32
-	169	705/\$.ccls. and ((brokerage or intermediary or agent or agency) near5 commission)	USPAT; US-PGPUB	2004/02/25 17:33
-	8	(705/\$.ccls. and ((brokerage or intermediary or agent or agency) near5 commission)) and ((ship\$ or transport\$ or hasul\$) near4 (charges or price or rates))	USPAT; US-PGPUB	2004/02/25 17:34
-	52	705/80.ccls. and (commission or fee)	USPAT; US-PGPUB	2004/02/25 17:57
-	1	5193056.pn.	USPAT; US-PGPUB	2004/02/25 17:57
-	1	((hauler or transporter or freight) near rates) same (receiv\$ or transmit or send) same (server or Internet or web)	USPAT; US-PGPUB	2004/02/29 14:16
-	3	((hauler or transporter or freight) near rates) same (server or Internet or web)	USPAT; US-PGPUB	2004/02/29 14:35
-	31	brokerage near3 commission	USPAT; US-PGPUB	2004/02/29 14:36
-	3	(brokerage near3 commission) same (server or Internet or web)	USPAT; US-PGPUB	2004/02/29 14:36
-	0	conklin.pn.	USPAT; US-PGPUB	2004/03/26 16:29
-	145	705/80.ccls.	USPAT; US-PGPUB	2004/03/26 16:46
-	127	((on near1 line) or Internet or Web) same commodity same (purchas??? or sell???)	USPAT; US-PGPUB	2004/03/26 16:47
-	3	((on near1 line) or Internet or Web) same commodity same (purchas??? or sell???) and (haul??? or Transport???? or carrier)) and dairy	USPAT; US-PGPUB	2004/03/26 16:48

-	40	(((on near1 line) or Internet or Web) same commodity same (purchas??? or sell???) and (haul??? or Transport????? or carrier)	USPAT; US-PGPUB	2004/03/30 16:54
---	----	--	--------------------	------------------

Databases selected: Multiple databases...

Results

• 10 articles found for: *dairy products Internet buy sell*

☐ All sources ☐ Trade Publications ☐ Newspapers

☐ Mark / Clear all on page

☐ View marked articles

☐ Full text articles only

Sort results by:


-
- ☐ 1. **The cream of cheese; [London edition]**
Financial Times. London (UK): Jul 27, 2002. p. 13
 Full text Abstract
-
- ☐ 2. **E-Commerce (A Special Report): Consumer's Guide — Web Watch**
By Alex Frangos. Wall Street Journal (Eastern edition). New York, N.Y.: Feb 11, 2002. p. R.8
 Full text Abstract
-
- ☐ 3. **GLIMPSES OF A SHRINKING WORLD; Borders between countries falling like pawns in a chess game; [ALL Edition]**
Ted Anthony, AP National Writer. The Post - Tribune. Gary, Ind.: Apr 1, 2001. p. E.1
 Full text Citation
-
- ☐ 4. **Dot.milk?**
Anonymous. Dairy Field. Northbrook: Feb 2001. Vol. 184, Iss. 2; p. 13 (1 page)
 Full text Page Image - PDF Abstract
-
- ☐ 5. **I2 TECHNOLOGIES: i2 and World Commerce Online announce integrated solutions alliance**
M2 Presswire. Coventry: Jan 19, 2001. p. 1
 Full text Abstract
-
- ☐ 6. **Week In Review; [All Edition]**
Milwaukee Journal Sentinel. Milwaukee, Wis.: Jul 30, 2000. p. 025.D
 Full text Citation
-
- ☐ 7. **Dairy industry turns to e-commerce; [Final Edition]**
JASON GERTZEN. Milwaukee Journal Sentinel. Milwaukee, Wis.: Jul 28, 2000. p. 015.D
 Full text Citation
-
- ☐ 8. **BUSINESS; [FINAL MARKETS Edition]**
Chicago Sun - Times. Chicago, Ill.: Jan 11, 2000. p. 4
 Full text Citation
-
- ☐ 9. **Food: Growing pains The demand for organic food in Britain is growing at a phenomenal rate, and local suppliers are struggling to keep up. Emma Brookes asks if the industry can cope, and finds out where to get the best and freshest buys**
Emma Brookes. The Guardian. Manchester (UK): Oct 8, 1999. p. 6
 Full text Abstract
-

- ☐ 10. **Breakfast Briefing // Chicago: [5XS Edition]**
Chicago Sun - Times. Chicago, Ill.: Jul 2, 1999. p. 44

 [Full text](#)

 [Citation](#)

1-10 of 10

Results per page: **10** 

Basic Search


Tools: [Search Tips](#) [Browse Topics](#) [1 Recent Searches](#)

dairy products Internet buy sell

Search


Clear

Database: **Multiple databases...**  [Select multiple databases](#)

Date range: **All dates** 

Limit results to: ☒ Full text articles only 

☐ Scholarly journals, including peer-reviewed  [About](#)

 [More Search Options](#)

Copyright © 2004 ProQuest Information and Learning Company. All rights reserved. [Terms and Conditions](#)

[Text-only interface](#)

From: **ProQuest**
Company

Databases selected: Multiple databases...

Article View<< [Back to Results](#)< [Previous](#) Article 7 of 10 [Next](#) >[Publisher Information](#) Print Email☐ Mark Article [Citation](#) ,  [Full Text](#)**Dairy industry turns to e-commerce:[Final Edition]**JASON GERTZEN. Milwaukee Journal Sentinel. Milwaukee, Wis.: Jul 28, 2000. pg. 015.D>> [Jump to full text](#) Author(s): JASON GERTZEN

Article types: News

Section: *Business*Publication title: Milwaukee Journal Sentinel. Milwaukee, Wis.: Jul 28, 2000. pg. 015.D

Source Type: Newspaper

ProQuest document ID: 57111084

Text Word Count 385

Article URL: http://gateway.proquest.com/openurl?url_ver=Z39.88-2004&res_dat=xri:pqd&rft_val_fmt=info:ofi/fmt:kev:mtx:journal&genre=article&rft_dat=xri:pqd:did=000**More Like This** >> [Show Options for finding similar articles](#)**Full Text** (385 words)*Copyright Journal Sentinel Inc. Jul 28, 2000***Dairy industry turns to e-commerce**





Site will aid trade of highly perishable products


By JASON GERTZEN

of the Journal Sentinel staff

Friday, July 28, 2000

Farmers, cheese manufacturers and others in the **dairy** industry starting next January will be able to use a new business-to-business **Internet** exchange to **buy** supplies and **sell products**.

Although  **Kraft Foods**,  **Suiza Foods Corp.**,  **Land O'Lakes Inc.**,  **Schreiber Foods Inc.** of Green Bay and some of the other corporate giants of the dairy industry contributed the \$19 million in start-up costs for Dairy.com, the new company will be independent and open for any farmer or company to use.

Similar electronic-commerce sites are proliferating, but this is the first exchange focusing exclusively on the dairy industry, according to Gregg L. Engles,  **Suiza Foods'** chairman and chief executive officer who is serving as the interim CEO of Dairy.com.

The venture is touting itself as an improved way to trade a highly perishable product in an industry controlled by complex price regulations.

When the Internet exchange begins operating in 2001, it initially will provide trading of milk and cream. Eventually it will expand to offer spot and long-term trading of a wider range of dairy commodities, including butter and cheese.

It also will provide services to farmers such as farm-management information and collective buying opportunities.

The e-commerce company plans to make money by charging transaction fees for the products traded through the exchange, subscription fees for the farm-management services and some advertising revenue.

Dairy.com will allow buyers and suppliers to arrange deals much more quickly than they can today, said Agnes Schafer of [Dairy Farmers of America](#), one of the founding partners of Dairy.com.

A manufacturing plant with a surplus of cream now could spend as much as 17 hours making a series of phone calls trying to line up buyers, Schafer said from her office in Kansas City, Mo.

Dairy.com will place all of that information a couple of computer clicks away.

"You can find out where to procure a load of milk or who is in need of a load of milk," Schafer said.

"It will be a clearinghouse, a one-stop shop resource."

Founders of the online dairy exchange represent all segments of the industry, including cheese manufacturers, milk, ice cream and yogurt processors and farmer-owned cooperatives.

Credit: Journal Sentinel staff

[^ Back to Top](#)

[<< Back to Results](#)

[< Previous](#) [Article 7 of 10](#) [Next >](#)

[Publisher Information](#)

[Print](#)

[Email](#)

☐ Mark Article

[Citation](#) , [Full Text](#)

Copyright © 2004 ProQuest Information and Learning Company. All rights reserved. [Terms and Conditions](#)

[Text-only interface](#)

From: **ProQuest**
COMPANY

Databases selected: Multiple databases...

Article View<< [Back to Results](#)< [Previous](#) Article 7 of 10 [Next](#) >[Publisher Information](#)

Print

Email

☐ Mark Article

Citation , Full Text

Dairy industry turns to e-commerce:[Final Edition]JASON GERTZEN. Milwaukee Journal Sentinel. Milwaukee, Wis.: Jul 28, 2000. pg. 015.D>> [Jump to full text](#) Author(s): JASON GERTZEN

Article types: News

Section: *Business*Publication title: Milwaukee Journal Sentinel. Milwaukee, Wis.: Jul 28, 2000. pg. 015.D

Source Type: Newspaper

ProQuest document ID: 57111084

Text Word Count 385

Article URL: http://gateway.proquest.com/openurl?url_ver=Z39.88-2004&res_dat=xri:pqd&rft_val_fmt=info:ofi/fmt:kev:mtx:journal&genre=article&rft_dat=xri:pqd:did=000**More Like This** >> [Show Options for finding similar articles](#)**Full Text** (385 words)*Copyright Journal Sentinel Inc. Jul 28, 2000***Dairy industry turns to e-commerce**

Site will aid trade of highly perishable products

By JASON GERTZEN

of the Journal Sentinel staff

Friday, July 28, 2000

Farmers, cheese manufacturers and others in the **dairy** industry starting next January will be able to use a new business-to-business **Internet** exchange to **buy** supplies and **sell products**.

Although Kraft Foods, Suiza Foods Corp., Land O'Lakes Inc., Schreiber Foods Inc. of Green Bay and some of the other corporate giants of the dairy industry contributed the \$19 million in start-up costs for Dairy.com, the new company will be independent and open for any farmer or company to use.

Similar electronic-commerce sites are proliferating, but this is the first exchange focusing exclusively on the dairy industry, according to Gregg L. Engles, Suiza Foods' chairman and chief executive officer who is serving as the interim CEO of Dairy.com.

The venture is touting itself as an improved way to trade a highly perishable product in an industry controlled by complex price regulations.

When the Internet exchange begins operating in 2001, it initially will provide trading of milk and cream. Eventually it will expand to offer spot and long-term trading of a wider range of dairy commodities, including butter and cheese.

It also will provide services to farmers such as farm-management information and collective buying opportunities.

The e-commerce company plans to make money by charging transaction fees for the products traded through the exchange, subscription fees for the farm-management services and some advertising revenue.

Dairy.com will allow buyers and suppliers to arrange deals much more quickly than they can today, said Agnes Schafer of [Dairy Farmers of America](#), one of the founding partners of Dairy.com.

A manufacturing plant with a surplus of cream now could spend as much as 17 hours making a series of phone calls trying to line up buyers, Schafer said from her office in Kansas City, Mo.

Dairy.com will place all of that information a couple of computer clicks away.

"You can find out where to procure a load of milk or who is in need of a load of milk," Schafer said.

"It will be a clearinghouse, a one-stop shop resource."

Founders of the online dairy exchange represent all segments of the industry, including cheese manufacturers, milk, ice cream and yogurt processors and farmer-owned cooperatives.

Credit: Journal Sentinel staff

[^ Back to Top](#)

[<< Back to Results](#)

[< Previous](#) Article 7 of 10 [Next >](#)

[Publisher Information](#)

[Print](#)

[Email](#)

☐ Mark Article

[Citation](#) , [Full Text](#)

Copyright © 2004 ProQuest Information and Learning Company. All rights reserved. [Terms and Conditions](#)

[Text-only interface](#)

From: **ProQuest**
Company